

South East DVP Report 2/10/2018

The Market in Cheyenne is fast and strong. We are experiencing a shortage of resale homes, and prices are increasing. Average days on market is at 51 and average sales price is about \$259,000 YTD. Cheyenne Realtor Family fund banquet was a huge success this year, raising record breaking donations from the silent and live auction. A Fund time was had by all at the Gatsby themed party! Cheyenne is hosting their annual food drive this year in conjunction with the Cheyenne Day of Giving. Realtors will collect food donations outside the grocery stores and then deliver them to the day of giving collection team who will disburse them throughout the community.

Laramie is also seeing a shortage of inventory, and a higher average price point than this time last year. With an average sales price of \$286,000 and an average 112 days on market.

I did not get any info from the North Platte Valle Association to report.

I have been working to keep up communication and involvement to the local boards. Passing along messages that seem to get lost in cyberspace coming from WAR, Calls to action, etc. I am looking forward to getting the State Political Coordinator program up and running after session.

A few of the comments that I have received from members are;;

With the new requirements of Ethics from NAR, what can we do to get more ethics classes in more locations around the state more often? Previously we had 2 instructors and now we only have 1, and he is keeping up the same pace as the previous 2, but now the requirement is to take the class twice as often! Can we task the current instructor to pick up more classes, or bring on a second instructor?

Like the look and feel of the website, and that more and more info is being published there! One big recommendation is to incorporate a search function.

Many are eagerly following the legislative issues regarding personal property, workers comp, transfer tax etc. Glad we have Laurie and Jim keeping us all informed!

I am not sure what to expect for attendance this year, but I did speak with a few from further away in the state and they were not going to make the trip this year just because of the shortened version, it didn't make sense to drive a full day to Cheyenne, and a full day home for 1 day of meetings.

Lastly, as I was going through notes and messages from previous meetings, I realized that it has been a few years since we had a full Strat Planning session. I believe that we need to get

that on the schedule for this year! It is important to make sure that with our still new board structure, that we are keeping with the plan, or making adjustments to it as needed now that we see how things are working, and what is not!

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