

**Thursday
February 20, 2020
8:00 am—12:00 pm**



**Little America Hotel & Resort
2800 West Lincolnway, Cheyenne, WY**

Mediation Skills for— Real Estate Professionals



Mediation is a process that helps disputing parties come together and have an open, honest and confidential discussion about the issues. Mediation helps the parties explore options that are available to them and find an end to the conflict through mutually agreed upon solutions. The parties themselves control the result

of the mediation and any agreement that is developed. This is a tool that real estate brokers should be aware of for buyers/sellers in resolving potential disputes.

We'll cover these 4 topics: Conflict Management, Negotiation Strategies, Mediator Tools and Mediation Information and much more.

Instructor: Lucy Pauley, Coordinator of the WY Agriculture and Natural Resource Mediation Program

Registration Fee — \$50.00

APPROVED—4 hours WREC CE Credit

APPROVED—3.75 CLE General Credits

Register online or return registration form to rliwyomingchapter@gmail.com with payment information.

Name: _____

Company: _____

Payment: _____ AMEX _____ VISA _____ MasterCard _____ Check

Card Number: _____

Exp. Date: _____ **Code #** _____ **Billing zip** _____

Name on Card: _____

Mailing address: 9457 S. University Blvd. #125, Highlands Ranch, CO 80126.

For more information about the REALTORS® Land Institute Wyoming Chapter or this class, contact Maggie Thomas at 303-506-8805 or email at rliwyomingchapter@gmail.com.